

Regional Technical Applications & Field Engineer (TAFE) – Partial Discharge Solutions (m/f/d)

Location: EU

Megger offers continuous and consistent monitoring solutions for your electrical assets and networks. Our on-line monitoring tools provide access to insights about infrastructure health, performance, and predictive maintenance. This empowers you to proactively address potential issues.

To expand our Monitoring segment, we are looking for a Technical Applications & Field Engineer for our customers in Europe in full-time as soon as possible.

Join our team!



Your tasks:

- Responsible for supporting sales and delivery of Megger's Monitoring solutions (specifically: partial discharge testing instruments and online monitoring systems), mostly from a technical point of view, for the region of West Europe through cooperation with Regional Sales Managers, Business Development Managers, Subject Matter Experts, Global Industry Leaders, Product Management, Marketing, and Factory Management
- Main duties: Product sales presentations, demonstrations, quotation configurations, project management, project commissioning, technical support, attending trade fairs to promote Megger solutions, customer training, and other ad-hoc tasks to support sales and customers
- Cooperation/input to other teams (back-office/inside sales, marketing, service/repair) to serve customers and Megger strategies
- Work together with customers and product managers to create marketing case studies, technical papers, and industry presentations
- Domestic and international travel approx. 50%

Your profile:

- MSc in Electrical/Power Engineering or BSc degree in Electrical/Power Engineering plus equivalent practical field experience
- Passion for Digitalization, Energy Transition, and trends that drive the rapidly changing power utility industry
- At least 3 years of experience in the electrical power industry, including 1 or more years field experience with testing and measurements in power systems or sales of similar technology
- Knowledgeable of high voltage testing of electrical power assets (transformers, motors, generators, switchgear, cables, etc.) and their behaviours, ideally introductory knowledge / understanding of partial discharge and dissolved gas analysis
- Preferably, understanding of different electrical power asset monitoring systems
- As a technical member of the sales team, you should possess the ability to highlight product features, benefits, and competitive advantages in order to convince potential customers
- Good communication and active listening skill with the ability to communicate at all levels within an organization and across cultures
- Fluent presentation and language skills: English and one additional European language
- Team player with an openness to feedback and a desire to grow
- Self-starter with an ability to multitask and make decisions

What we offer:

- Excellent training, continuous learning, and professional career development opportunities
- Flexible working hours
- Flexible workplace (home office, hybrid, or on-site possible)

About Megger:

With a rich history spanning over 130 years, Megger is a well-established company renowned in the electrical testing and measurement industry. Our dedication to precision, reliability, and safety has earned us a distinguished reputation, making us a trusted partner for professionals and organizations in need of dependable electrical testing and measurement, including monitoring solutions.

We serve a wide array of industries, spanning utilities, manufacturing, maintenance, renewable energy, heavy industry, transportation, and more. At Megger, our extensive product and service offerings encompass a broad spectrum of applications, addressing critical electrical measurements. These include insulation resistance testing, ground resistance testing, a comprehensive range of dielectric testing, advanced transformer diagnostics, DGA (Dissolved Gas Analysis), partial discharge analysis, cable fault locating and diagnostics, Smart Grid testing, and much more.

Are you interested? Send us your **complete application** including the earliest possible **starting date** and your **salary expectations** to: personal@megger.com

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